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the "new" facebook – your one stop shop & "distribution platform"

### the new look



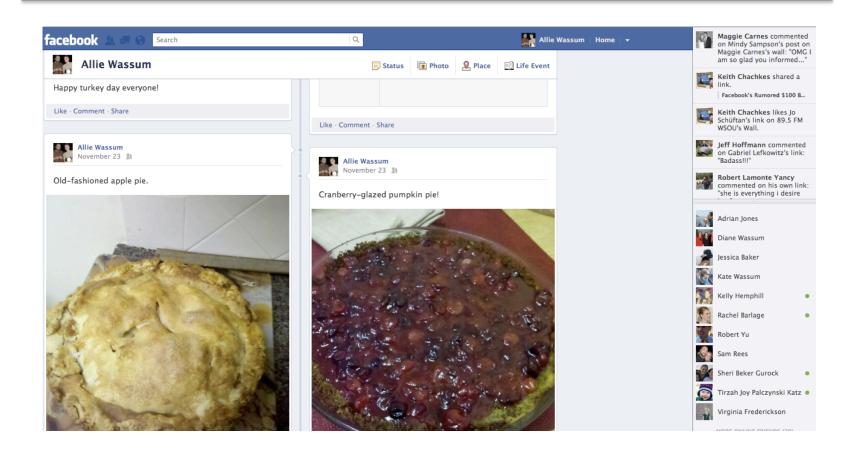
#### Basic components:

1. Central Photo

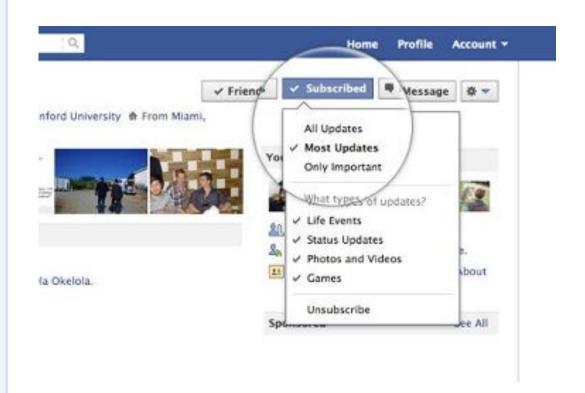
2. Links to maps, friends, likes..

3. Aggregate Timeline

# 4. the activity log

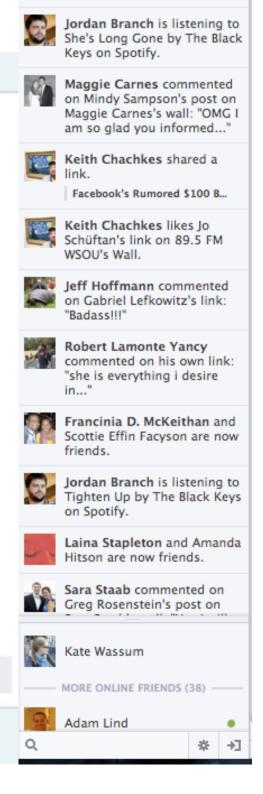


# subscriptions



### the ticker

- 1. You can chose which updates you want to see from a specific person
- 2. Real time updates
- 3. You can get rid of the sidebar with the button at the bottom
- Fan pages are public!
- 5. Now you can limit your chat availability



## open graph app



- Central location for all of your favorite entertainment services
- "Distribution Platform"
- 3. Automatically shares activity such as viewing, listening, and reading to the Ticker stream on the right (don't appear in news feed unless it's an important event)
- 4. Apps no longer have to ask for permission to post content for you just the first time.

### other

- 1. Make birthday wishes without leaving your homepage
- No more Top stories vs. recent now it's top news and recent stories which you see depending upon how long it's been since you've logged on.

#### Implications for brands



Implications for brands Like Comment Share

## Advantages for brands

- 1. More pictures more branding! Storytelling over selling.
- 2. More control over pics (click the star to expand story)
- 3. Brand content can live Can serve as a brand blog
- 4. Away with info tabs info section, photos, and apps to top of the page
- Geo-targeting & relevancy
- 6. Apps and ability to drive conversations not just declarations (I'm reading this vs Liking this book)
- 7. More Data

### new facebook analytics

- 1. People are talking about this
- 2. Virality How viral a particular post is
- 3. Friend Activity tab for fan pages
- 4. Now follow shared posts to see who shared

### new advertising options

- 1. Sponsored stories ads now shown on site-wide ticker
- More Targeted: Volume of user profile data fed into Facebook will be 10x that of the previous look
- 3. "Passive Sharing" replacement of like button with "want," "bought," or "challenge."

### obstacles

- Top stories is the only view brands need much stickier content so they're not optimized out by user
- Friend lists Form groups of friends & brands whose content always appears in your news feed – "add us to your list"
- 3. Apps over tabs
- 4. Reach over frequency
- 5. If you like things on fan page etc it wont even show up in your friends stream, only if it's on an external site

### closing thoughts

- 1. Engagement + Awareness
- 2. Please don't get rid of my tabs!!
- 3. Bueller?

## Questions?



### resources

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